

Morocco Jobs Expertini®

Sales Executive - Casablanca

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Company: Emirates Group Careers

Location: Morocco

Category: other-general

· To support agents in lead generation, promoting products and services, and provide agents with product info, pricing, and promotional materials for effective sales. · To assist agents in processing reservations, bookings, and ticketing transactions accurately and efficiently. Coordinate with reservation system and other departments for seamless processing. · To respond promptly and professionally to agent inquiries, concerns, and complaints. Coordinate with internal teams to resolve issues and ensure satisfactory resolutions. · To train agents on airline products, sales processes, reservation systems, and ticketing procedures. Keep agents updated on changes and new offerings. · To monitor and analyse agent sales performance, booking trends, and market conditions. Provide insights and reports to the Management. · To provide agents with marketing materials, promotional campaigns, and sales tools.

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